A RESOLUTION OF THE STUDENT GOVERNMENT ASSOCIATION OF
NORTHERN KENTUCKY UNIVERSITY, HIGHLAND HEIGHTS, KENTUCKY,
REQUESTING BUSINESS OPERATIONS AND AUXILIARY SERVICES, A DIVISION
OF THE OFFICE OF ADMINISTRATION AND FINANCE, BE PLACED IN CHARGE
OF ALL PRINT MANAGEMENT SERVICES AND THE ANNUAL EXPENSES IT
ACCUMULATES.

WHEREAS: An evaluation between Northern Kentucky University and its current fleet copier
business partner, Prosocure, from the Spring 2011 semester, showed that current annual expenses
for Print Management Services with, 653 printers, an estimated 8,000,000 pages printed annually
accompanied with Department Annual Expenditures and other hardware, inkjet and paper
purchases, comes to a total of $622,331, and

WHEREAS: Currently departments purchase printers and printing supplies with little to no
communication between one another and outside of Northern Kentucky University’s contracts,
allowing little opportunity for savings and discounts, and

WHEREAS: There is often confusion within several departments as to who operates which
printers, and

WHEREAS: If Print Management Services was placed solely under Business Operations and
Auxiliary Services, they would be able to account for all printing and allocate expenses by
department and user, and

WHEREAS: Such a shift in placement would minimize Information Technology’s role as a
printing technician and reduce their involvement in the printing fleet, freeing up valuable
resources for their department and

WHEREAS: This would also allow Print Management Services to set up a centralized
workgroup focused on strategy for print management, and

WHEREAS: Alignment of the printer fleet with Northern Kentucky University’s Green
Initiatives with options such as double-sided printing would become much more feasible, and

WHEREAS: Prosocure will replace Northern Kentucky University’s current printer fleet with
400 new Lexmark Laser Printers, provide all consumable supplies, onsite service with parts and
labor, Equitrac print accounting/cost recovery system, guaranteed replacement for any device
that cannot be repaired during contract period once the transition is made, and

WHEREAS: With an estimated 8,000,000 pages printed annually, the evaluation by Northern
Kentucky University and Prosocure finds a projected program cost of $377,569 when placing
Print Management Services under Business Operations and Auxiliary Services, when compared
to the current annual expenses of $622,331, makes a projected annual savings of $244,762 with a
goal of reducing printing costs for faculty and students as well.
BE IT THEREFORE RESOLVED, ON THIS 2\textsuperscript{nd} DAY OF APRIL 2012 THE STUDENT GOVERNMENT ASSOCIATION REQUESTS BUSINESS OPERATIONS AND AUXILLARY SERVICES, A DIVISION OF THE OFFICE OF ADMINISTRATION AND FINANCE, BE PLACED IN CHARGE OF PRINT MANAGEMENT SERVICES.

Signed: 

Dustin Robinson, President

Attest: 

Joshua Tunning, Senator